

Anjuman Islam Janjira Degree College of Science
Murud-Janjira, Raigad-402401
Affiliated to University of Mumbai

Class: -F.Y.B.M.S.	Subject: - Foundation of Human Skills
Semester: - I	Course code: - UBMSFSI.6
Exam Event: - Additional Exam Summer 2024 (FH)	Marks: 75
Date: - 23/03/2024	Duration: - 2 Hours 30 Mins

N.B:

1. **All** questions are compulsory.
2. **Figures** to the right indicate full marks.
3. Use of log-table/nonprogrammable calculator is allowed.
4. Answer for the same question as far as possible should be written together.

Q1. A) Match the following columns. (any eight)

08

Group ' A'	Group ' B'
1. Personality	i. Additional energy
2. Environment	ii. Way to settle conflict
3. Reading emotions	iii. Need hierarchy
4. Johari Window	iv. Geographically dispersed team
5. Maslow's Theory	v. Way of thinking, feeling, behaving
6. Operant conditioning	vi. Body language
7. Intelligence quotient	vii. Blind area
8. Synergy	viii. Nurture
9. Virtual team	ix. Assessment of ability to think
10. Negotiation	x. Behavior produces certain consequences

B) State whether following sentences are True or False. (any seven) `

07

- 1) Kurt Lewins has contributed to model of motivation.
- 2) Creative people are also very genius.
- 3) Adjourning is the stage when groups prepares for its disbandment.
- 4) Type B personality is highly stressed.
- 5) Johari Window is a model for attitude development.
- 6) Insufficient information to an employee leads to negative attitudes.
- 7) The perceiver's attitude affects the perception.
- 8) The white hat in six thinking hats represents emotions.
- 9) Intra personal conflict means conflict means conflict within an individual.
- 10) A conditioned response is a learned response.

Q.2 Attempt any one of the following.

15

- A. 1. What are factors affecting individual behavior & Personality? **08**
 2. Define Perception. What are the factors influencing perception? **07**

OR

- B. 1. What is attitude? What are its components & functions? **08**
 2. Define Intelligence. Explain factors influencing intelligence. **07**

Q.3 Attempt any one of the following. **15**

- A. 1. Discuss types of formal and informal groups. **07**
2. Explain various types of organizational politics. **08**

OR

- B. 1. What is Team effectiveness? Explain ways of forming an effective team. **07**
2. Define organizational conflict. What are various sources of conflict? **08**

Q.4 Attempt any one of the following. **15**

- A. 1. Write an explanatory note on Carrot and Stick Approach at workplace. **07**
2. What is Organizational culture? Explain its primary characteristics. **08**

OR

- B. 1. Explain Maslow's need-hierarchy theory. **08**
2. Explain various ways of creating & maintaining an effective organizational culture **07**

Q.5 Attempt any one of the following. **15**

- A. Define Creativity? Explain its characteristics & ways to enhance creativity. **08**
B. What are various ways of implementing change & overcoming resistance? **07**

OR

Q.5 Write Short Notes (Any 3) **15**

- 1) Six thinking hats Nature of power
- 2) 5 Conflict resolution style
- 3) Conflict result/Outcome
- 4) Effects of stress
- 5) Nature of power